AATMANIRBHAR INNOVATION

Nilesh Ramani





ABOUT US

Scantech was established in the year 1991 for manufacturing laser machines. Scantech is into wide variety of laser applications in diverse fields like automobiles, medical, pharmaceuticals, electronics, semiconductors, fabrication, and many others.





CONNECTED INDUSTRIES

Key Industries which Depends on Lasers



Automotive



Electronics



Defence



Pharmaceutical & Healthcare



Telecommunication



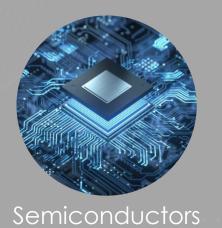


EMERGING SECTORS

Path to Aatmanirbhar Bharat







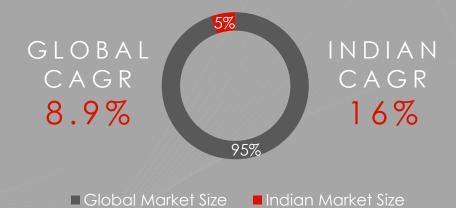




TRACTION

Forecasting for success

Global Market Vs Indian Market Share as of 2023



Global Market Vs Indian Market Share by 2027







MARKET OPPORTUNITY BY 2027 OVERVIEW

Market Capitalisation

Global

\$25.6B

Opportunity to build fully inclusive addressable market

India

\$3.0B

Conventional machine users

converting to laser

technology for boost in

productivity and quality

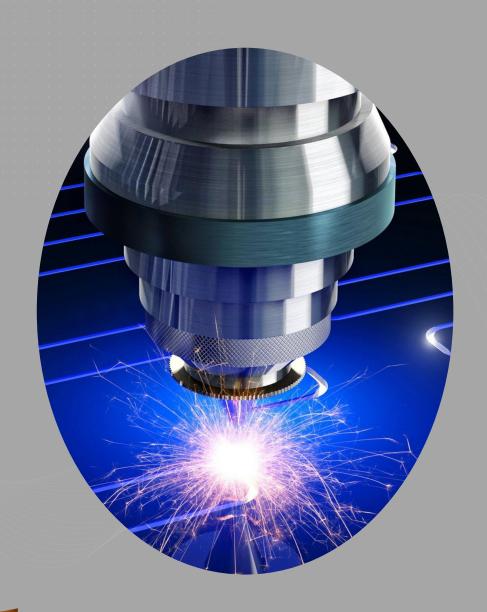
Export Opportunity

\$22.6B

Export opportunity to sell laser components and machines at competitive price due to inclusive mfg.







PROBLEMS

Education

Lack of education and awareness about laser technology in India.

Higher Cost

Key components are imported and due to volatile currencies, it tends to cost higher.

Components

Laser generator itself is the 50-70% cost of the system which is not produced in India.

Financial

Due to higher cost and interest rates, customer tends to avoid exploring newer technology.





SOLUTION

Opportunity of Aatmanirbhar Bharat

Education

A full fledge education program with latest knowledge syllabus updated with industry standards.

Faculty training at leading laser technology institute.

Components

Developing laser generator requires access to several resources available at government leading research center.

Subsidy on patented equipment supplied by other countries to manufacture laser generator and auxiliary components.

Higher Cost

Producing within the country

Financial

Due to higher cost and interest rates, customer tends to avoid exploring newer technology.





THANK YOU

For any questions, please email us.

Nilesh Ramani info@scantechlaser.com

